



For a company outside Norway to be approved as a buyer at Norges Sildesalgslag's auction, Norges Sildesalgslag will require the following information.

Norwegian buyers need approval from the Norwegian authorities to buy fish at Norges Sildesalgslag's (NSS) auction of pelagic fish. In addition, before any bids can be submitted at the auction, satisfactory security for payment must be submitted to Norges Sildesalgslag in the form of a bank guarantee, valid credit insurance, prepayment or similar security.

In general, the conditions related to first hand sale through Norges Sildesalgslag, are included in the Business Rules, the Sales Regulations and relevant Circulars issued by Norges Sildesalgslag. These conditions will be available on our web-site:

www.sildelaget.no

When buyers outside Norway participate at Norges Sildesalgslag's auctions, the same rules shall apply as for the Norwegian buyers.

For a company outside Norway to be approved as a buyer at Norges Sildesalgslag's auction Norges Sildesalgslag will require the following information;

1. A proper statement issued by the management of the company (buyer) confirming formally that the Business Rules, Sales Regulations and applicable Circulars will be complied with.
2. Further documentation and details concerning the buyer's ownership and stating who is empowered to sign on behalf of the buyer.
3. All necessary veterinary certificates in respect to the buyer's facilities.
4. Before any bids can be submitted at the auction, satisfactory payment security must be presented in the form of a bank guarantee, valid credit insurance, prepayment or similar security.

5. The buyer must have at his disposal proper weighing equipment approved by the relevant authorities.
6. The quality of the catch will be assessed according to the Norwegian quality regulations.
7. Upon a vessel's calling at a port outside Norway, the buyer is responsible for paying all related costs such as harbour-fee, harbour-guidance or any other fee or levy requested by local or central authorities.
8. The buyer is further responsible for having available a person speaking either Norwegian or English, enabling proper communication both with the fishermen on the vessel and the sales organisation, when filling in the contract receipt, dealing with possible complaints etc.
9. Normally the buyer will receive relevant information on catches by telefax, and any bids are subsequently submitted by fax signed by authorised person, who is registered with NSS. However, bids may also be submitted electronically via the computerised sales system. All bids will have to be submitted in NOK.
10. A description of the company's quay facilities (the length of the quay and the depth of the sea at the point of discharging).
11. A description of the sailing passage into the company's plant.
12. A description of the company's production capacity (maximum production per 24 hours, in tonnes) and storage capacity (in tonnes).
13. A description of the plant's discharging capacity (maximum discharging capacity per 24 hours, in tonnes)

Even if Business Rules, Sales Regulations and relevant Circulars from NSS are regulating sales of pelagic fish through the auction, NSS recommends the establishment of bilateral agreements between NSS and the buyer in special cases. NSS will be pleased to assist the buyer with any required draft agreement in this respect.

If your company would like to become a buyer at Norges Sildesalgslag's auction of pelagic fish, please transmit the required information to;

Norges Sildesalgslag
Postboks 7065
5020 Bergen,

By e-mail: sildelaget@sildelaget.no

By telefax: **Telefax number; (+47) 55 54 95 55**

If you have any questions, do not hesitate to contact our office.

Phone number: (+47) 55 54 95 00

You are also welcome to come and visit our office in Bergen:

Address in Bergen: Slottsgaten 3. 5003 Bergen

We would like to wish your company welcome to participate at Norges Sildesalgslag's auction of pelagic fish.