

Circular

Number : **24/11 (replaces Circular 22/10)**
Subject : **INFORMATION CONCERNING SALE OF MACKEREL AND HORSE MACKEREL FOR CONSUMPTION PURPOSES AS FROM 12.09.2011.**
To : **Buyers and fishing vessels of mackerel for consumption purposes**
Place : **Bergen** Date : **13th September 2011**

1. Minimum prices for mackerel for consumption purposes.

The following minimum prices shall apply:

Group 1	(average weight 550 g and over):	NOK 9.00 pr kg
Group 2	(average weight between 525 g and 549 g)	NOK 8,50 pr kg
Group 3	(average weight between 500 g and 524 g)	NOK 8.00 pr kg
Group 4	(average weight between 475 g and 499 g)	NOK 7.50 pr kg
Group 5	(average weight between 450 g and 474 g)	NOK 7.25 pr kg
Group 6	(average weight between 425 g and 449 g)	NOK 7.00 pr kg
Group 7	(average weight between 400 g and 424 g)	NOK 6.75 pr kg
Group 8	(average weight between 375 g and 399 g)	NOK 6.50 pr kg
Group 9	(average weight between 350 g and 374 g)	NOK 6.25 pr kg
Group 10	(average weight between 325 g and 349 g)	NOK 6,00 pr kg
Group 11	(average weight between 250 g and 324 g)	NOK 5,00 pr kg
Group 12	(average weight below 250 g)	NOK 3.50 pr kg

Graded mackerel below 200 g per fish, which is not used for consumption purposes, shall at least be paid by NOK 0.60 pr kg. If mackerel below 200 g per fish is used for consumption at least NOK 3.50 pr kg shall be paid.

2. Routines for determining the official average weight.

The routines for determining the official average weight per fish in the catch have been extended.

This means that vessels reporting mackerel to Norges Sildesalgslag must give information concerning **the average weight per fish in the catch based on sampling on board**. The reported average weight will be used at the auction. **Mackerel under 200 g per fish must be**

graded and shall not be included when determining the average weight based on sampling onboard.

When reporting the vessels are also obliged to give catch information about;

- **the share of mackerel above 600 g**
- **the share of mackerel between 400 g og 600 g**
- **the share of mackerel below 400 g**

When unloading the average weight per fish in each entire catch shall be determined on the basis of good and representative sampling before grading takes place (mackerel under 200 g shall not be included when determining the average weight). At least 3 samples must be taken per 100 tonnes of fish discharged. Each sample should contain approximately 25 kilograms. The result of the sampling will determine **the official average weight per fish in the catch**. Representatives from the vessel and the buyer are responsible for sampling and both parties shall always be present when samples are taken and weighed.

Representatives from the vessel and from the buyer are obliged to state the official average weight per fish in the catch on the delivery note.

3. Routines that shall apply if the official average weight differs from the reported average weight.

If the official average weight differs from the reported average weight there are certain regulations that will enter into force:

1. If the official weight differs from the reported weight but is within the same size group, the auction price shall apply.
2. If the official weight differs from the reported weight and the official weight is in a new size group (up or down), the auction price shall apply if the difference is 10 grams or less (up or down).
3. If the official weight differs from the reported weight by more than 10 grams (up or down) and the official weight is in a new size group, the price shall be adjusted per gram (up or down) by the auction price divided by the reported average weight. The adjustment will enter into force for discrepancy of more than 10 grams. On the other hand if the discrepancy is more than 25 grams downward, the adjustment will apply for the whole discrepancy.
4. If the official weight differs from the reported weight **by more than 50 grams downward**, the price shall be adjusted downward for the whole discrepancy multiplied by 1.5.

Some examples below illustrate the regulations regarding price and average weight pr fish:

Example 1: Reported catch is reported to contain an average weight pr fish of 495 grams. Then the catch belongs to Group 4. At the auction it achieves a price of NOK 10.00 pr kg. At the unloading the official average weight shows 510 grams pr fish.

In this case the price will be NOK 10.10 pr kg; the auction price of NOK 10.00 pr kg plus NOK 0.020 pr gram* multiplied by 5 grams**.

** auction price, NOK 10.00 pr kg, divided by the reported average weight, 495 grams, gives NOK 0.020 pr gram*

*** the difference between official average weight, 510 grams, and reported average weight, 495 grams, deducted 10 grams, gives 5 grams*

NB! The increase (decrease) pr gram shall be given by three decimals and standard rounding rules shall apply. The official price shall be given by two decimals and standard rounding rules shall apply.

Example 2: Reported catch is reported to contain an average weight pr fish of 455 grams. Then the catch belongs to Group 5. At the auction it achieves a price of NOK 9.50 pr kg. At the unloading the official average weight shows 440 grams pr fish.

In this case the price will be NOK 9.40 pr kg; the auction price of NOK 9.50 pr kg minus NOK 0.021 pr gram* multiplied by 5 grams**.

** auction price, NOK 9.50 pr kg, divided by the reported average weight, 455 grams, gives NOK 0.021 pr gram*

*** the difference between official average weight, 455 grams, and reported average weight, 440 grams, deducted 10 grams, gives 5 grams*

Example 3: Reported catch is reported to contain an average weight pr fish of 495 grams. Then the catch belongs to Group 4. At the auction it achieves a price of NOK 10.00 pr kg. At the unloading the official average weight shows 548 grams pr fish.

In this case the price will be NOK 10.86 pr kg; the auction price of NOK 10.00 pr kg plus NOK 0,020 pr gram* multiplied by 43 grams**.

** auction price, NOK 10.00 pr kg, divided by the reported average weight, 495 grams, gives NOK 0.020 pr gram*

*** the difference between official average weight, 548 grams, and reported average weight, 495 grams, deducted 10 grams, gives 43 grams*

In example 3 the official weight differs by more than 50 grams upward compared to reported catch.

In example 4 we have a case where official weight differs by more than 50 grams downward compared to reported catch:

Example 4: Reported catch is reported to contain an average weight pr fish of 576 grams. Then the catch belongs to Group 1. At the auction it achieves a price of NOK 12.00 pr kg. At the unloading the official average weight shows 524 grams pr fish.

In this case the price will be NOK 10.36 pr kg; the auction price of NOK 12.00 pr kg minus NOK 0.021 pr gram* multiplied by 52 grams** and 1.5.

** auction price, NOK 12.00 pr kg, divided by the reported average weight, 576 grams, gives NOK 0.021 pr gram*

*** the difference between official average weight, 524 grams, and reported average weight, 576 grams, gives 52 grams*

The examples above are based on the minimum prices presented above.

4. Minimum price for horse mackerel for consumption purposes.

The following minimum price shall apply:

Mixed: NOK 3.75 pr kg

Vessels reporting horse mackerel to Norges Sildesalgslag are obliged to give information about;

- the share of horse mackerel with weight 400 g and more (Group 1)
- the share of horse mackerel with weight 300 g – 399 g (Group 2)
- the share of horse mackerel with weight 299 g and less (Group 3)

This information shall be based on sampling on board. At least 3 samples must be taken per 100 tonnes. It is important that the sampling is good and representative to ensure as correct figures as possible. In addition, information about average weight per fish in the catch, also has to be reported.

5. Reporting and delivery.

When reporting catches to Norges Sildesalgslag the following telephone numbers shall be used:
55 54 95 50 or 55 54 95 00

The date when the vessel started on its catch shall also be reported. Likewise, if fish have been overpumped or parallellpumped from a different vessels seine, vessels are obliged to inform about this when reporting to Norges Sildesalgslag.

With reference to Norges Sildesalgslag's Business Rules, a buyer is obliged to accept a reasonable deviation between reported quantity and official quantity. In cases of larger deviation, vessels have to prepare themselves for price reductions or, in the worst case, that the buyer will cancel the purchase.

6. Complaints regarding the quality of the mackerel.

With all complaints regarding quality of the mackerel, Norges Sildesalgslag has to be contacted. Norges Sildesalgslag will only accept lower prices for catches compared with the auction prices

if there are reasons for the complaints. In that respect, inspectors from Norges Sildesalgslag will inspect the fish, either when unloading or afterwards (by looking at a (frozen) sample later), and give their statement regarding the quality of the fish. If the quality is acceptable the auction price shall apply, if not, price reductions may apply.

7. Information.

Our website www.sildelaget.no provides more information related to our activities. Do not hesitate to contact us if you have any questions.

8. Contracts of delivery.

See Circular 13/11.

Kind Regards
NORGES SILDESALGSLAG

Knut Torgnes

Roald Oen

Copy:
Scottish Pelagic Fishermen's Association Ltd
Killybegs Fishermen's Organisation Ltd
Herring Buyers Association Ltd
Shetland Fish Producers Organisation Ltd